

Fourth Quarter and Full Year 2017  
Earnings Conference Call and Webcast  
February 21, 2018



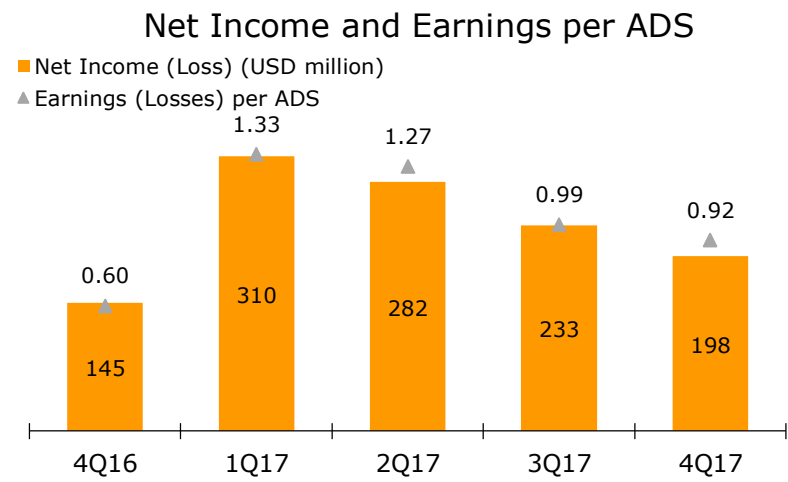
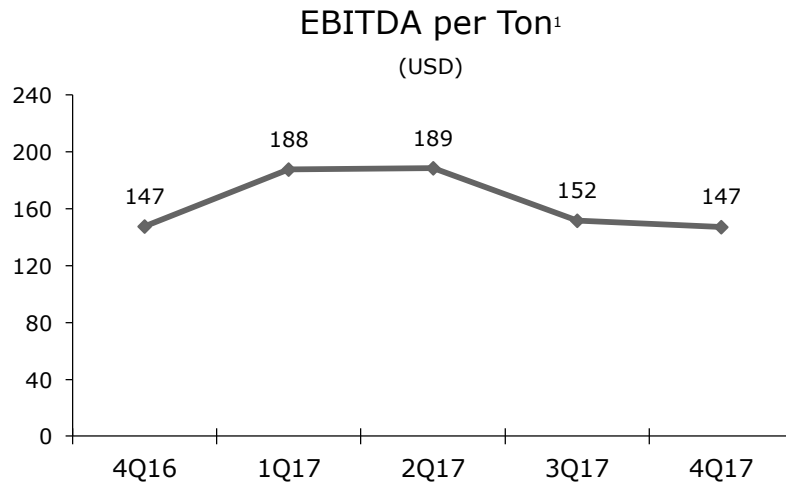
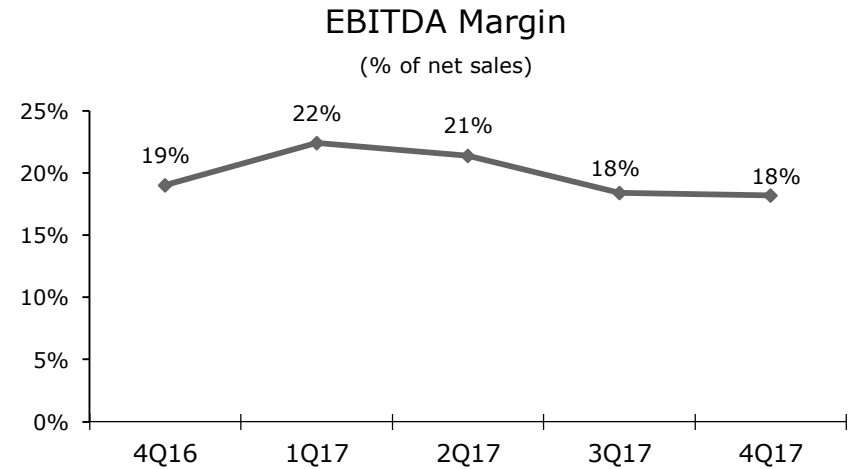
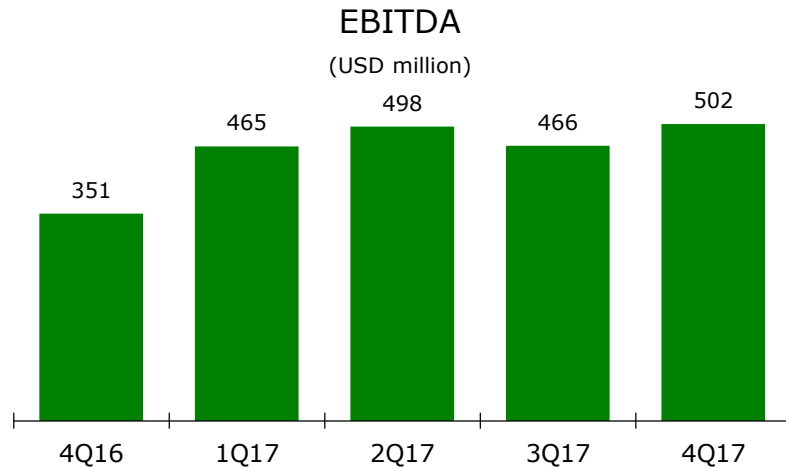
## Forward-Looking Statements

This presentation contains certain forward-looking statements and information relating to Ternium S.A. and its subsidiaries (collectively, “Ternium”) that are based on the current beliefs of its management as well as assumptions made by and information currently available to Ternium. Such statements reflect the current views of Ternium with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of Ternium to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic, political conditions in the countries in which Ternium does business or other countries which have an impact on Ternium’s business activities and investments, changes in interest rates, changes in inflation rates, changes in exchange rates, the degree of growth and the number of consumers in the markets in which Ternium operates and sells its products, changes in steel demand and prices, changes in raw material and energy prices or difficulties in acquiring raw materials or energy supply cut-offs, changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or targeted. Ternium does not intend, and does not assume any obligation, to update these forward-looking statements.



# 4Q17 Results

## EBITDA and Net Results

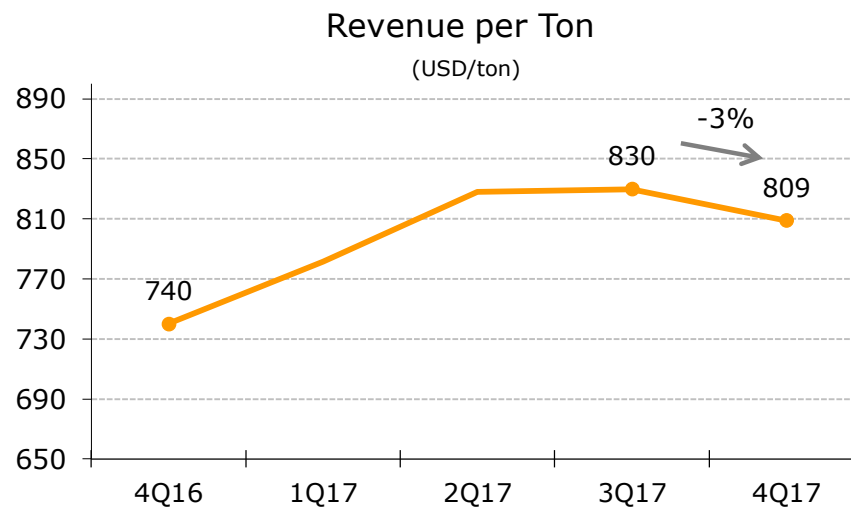
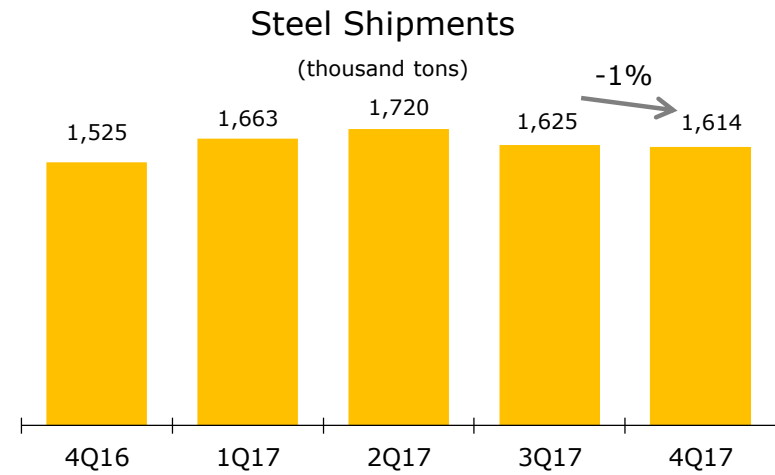
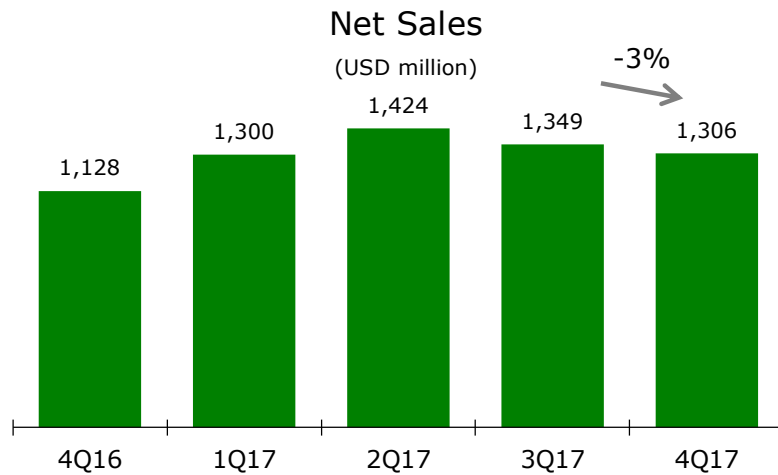


<sup>1</sup> Consolidated EBITDA divided by steel shipments.



# 4Q17 Results

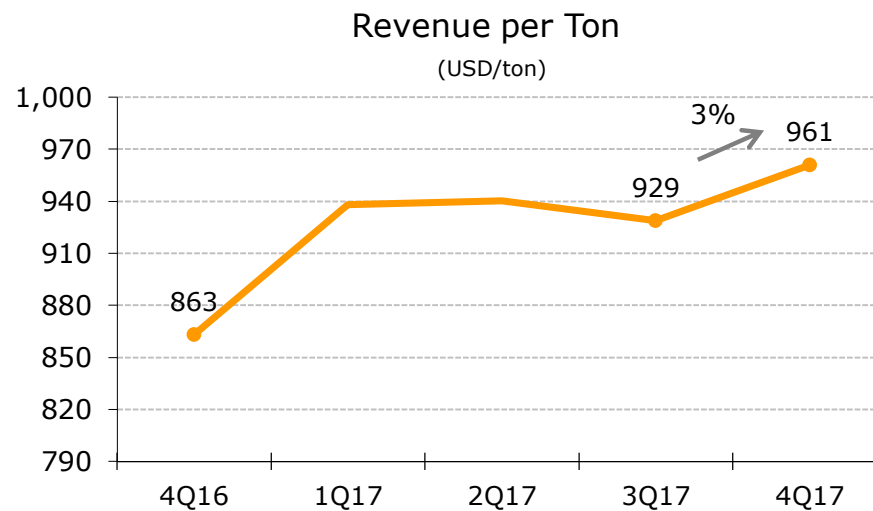
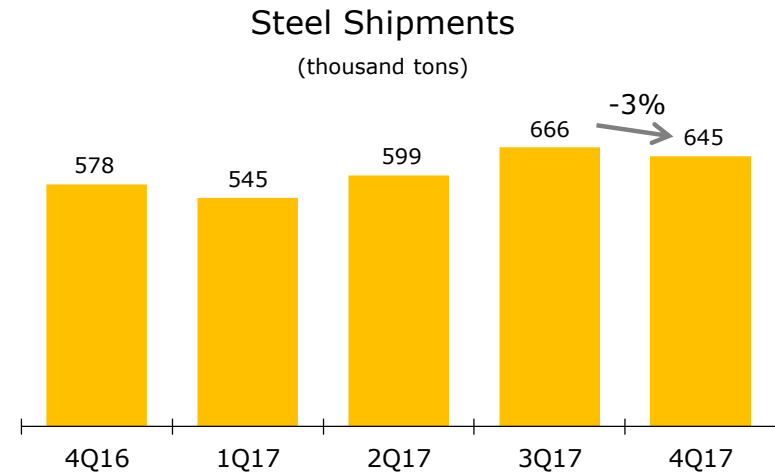
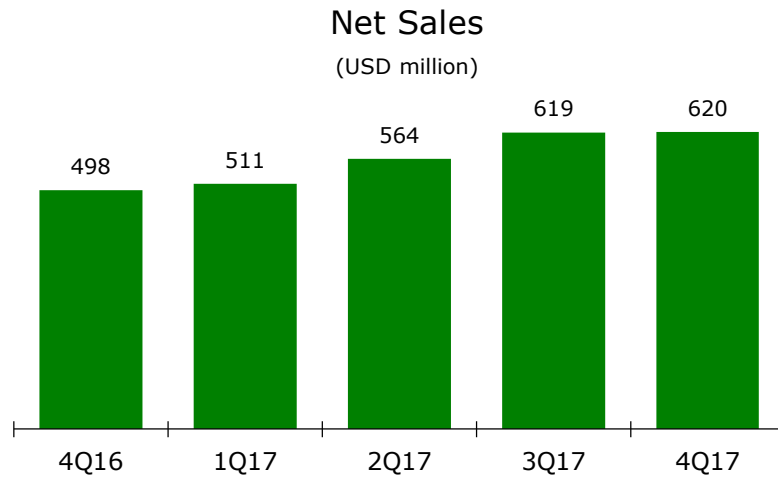
## Mexico Net Sales





# 4Q17 Results

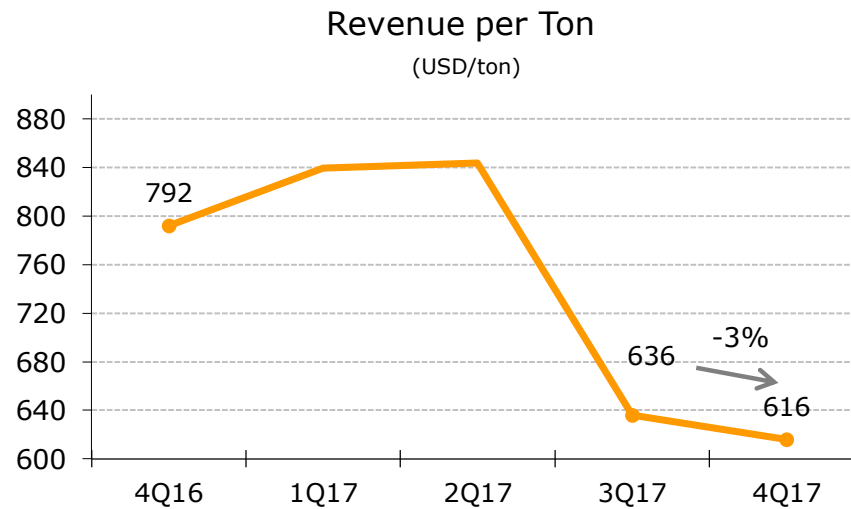
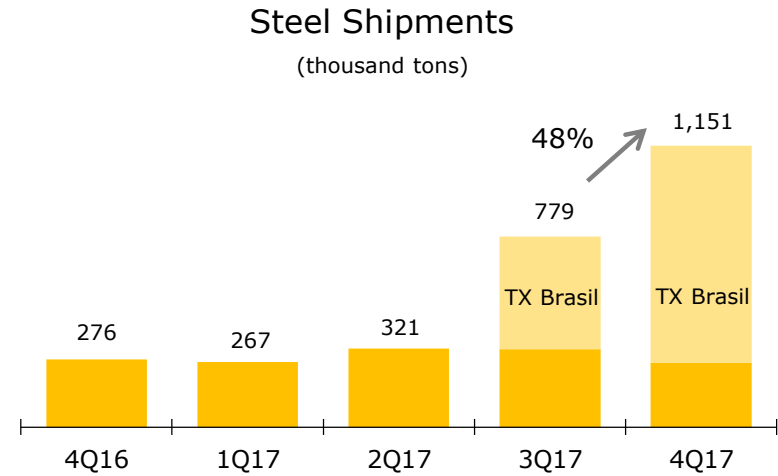
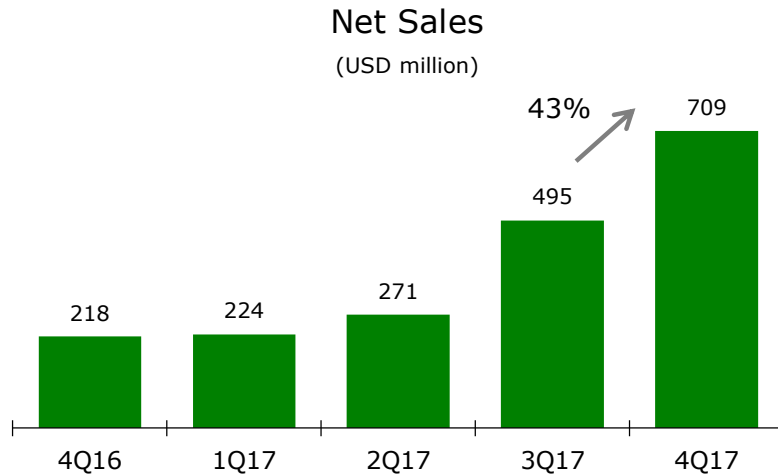
## Southern Region Net Sales





# 4Q17 Results

## Other Markets Net Sales



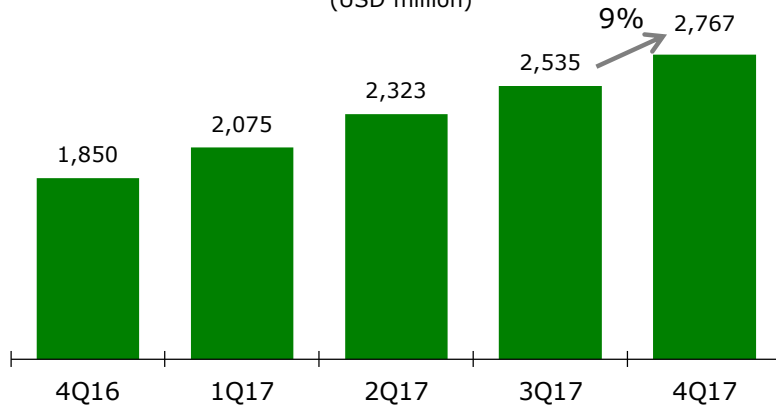


# 4Q17 Results

## Consolidated Net Sales

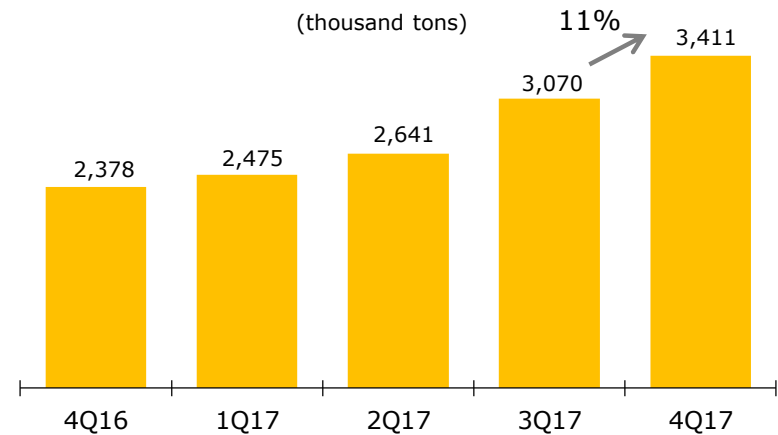
### Net Sales

(USD million)



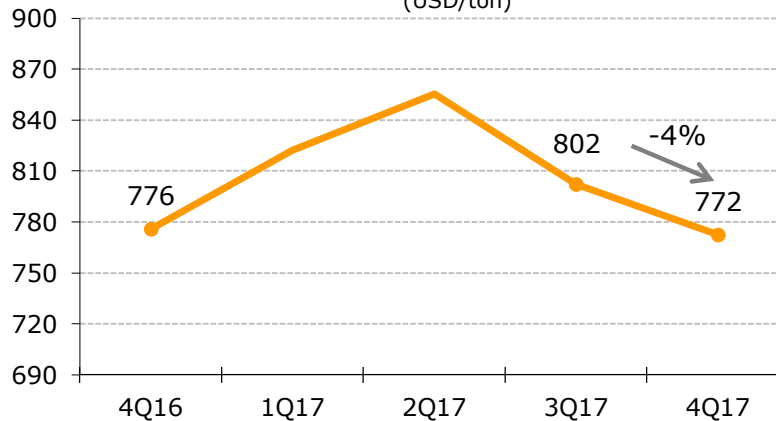
### Steel Shipments

(thousand tons)

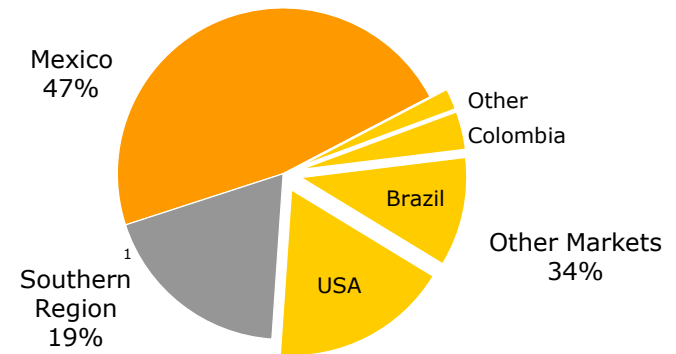


### Revenue per Ton

(USD/ton)



### Steel Shipments 4Q17

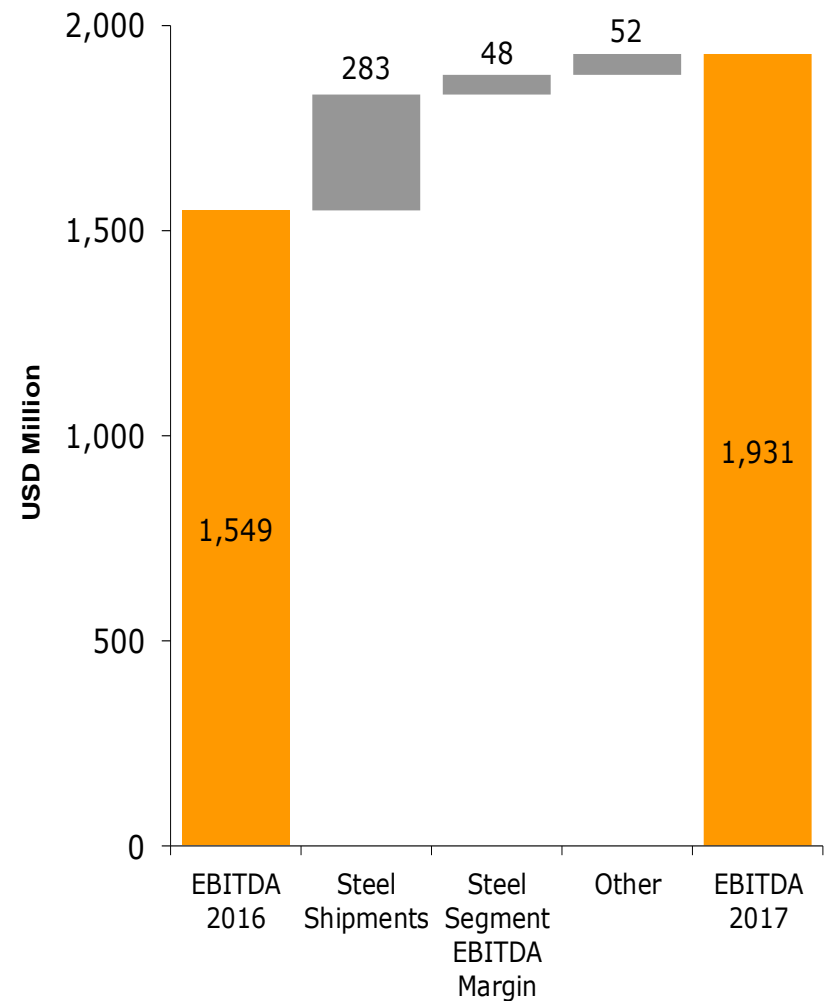
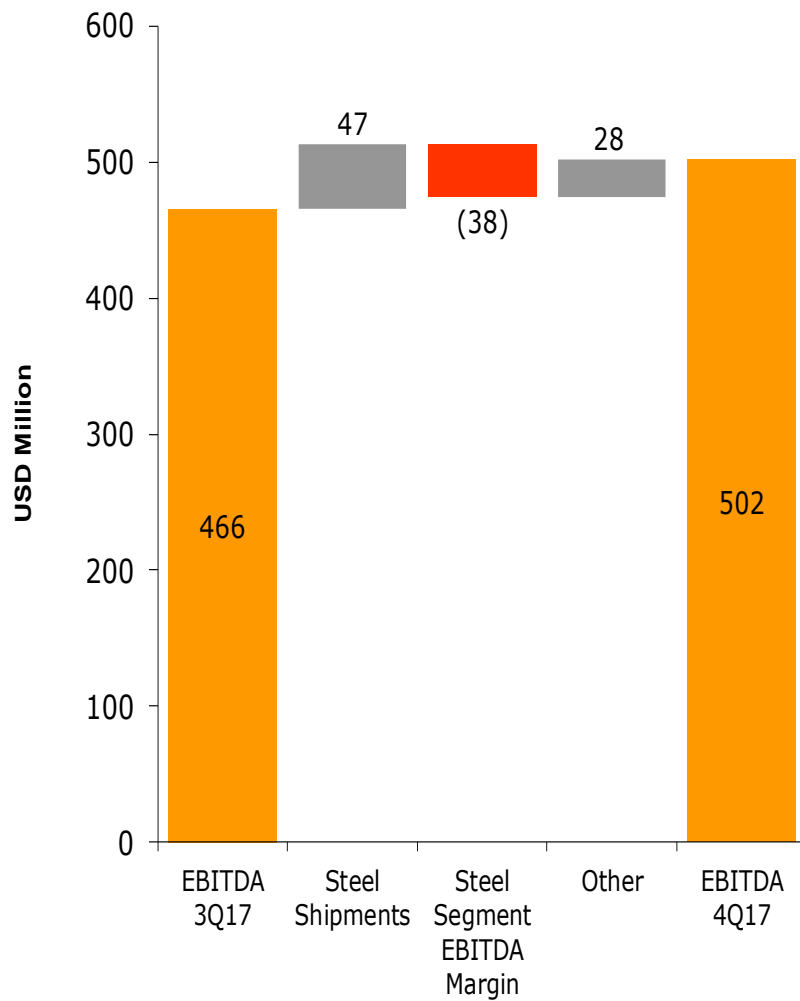


<sup>1</sup> Southern Region encompasses the steel markets of Argentina, Bolivia, Chile, Paraguay and Uruguay.



# 4Q17 and Full Year 2017 Results

## EBITDA

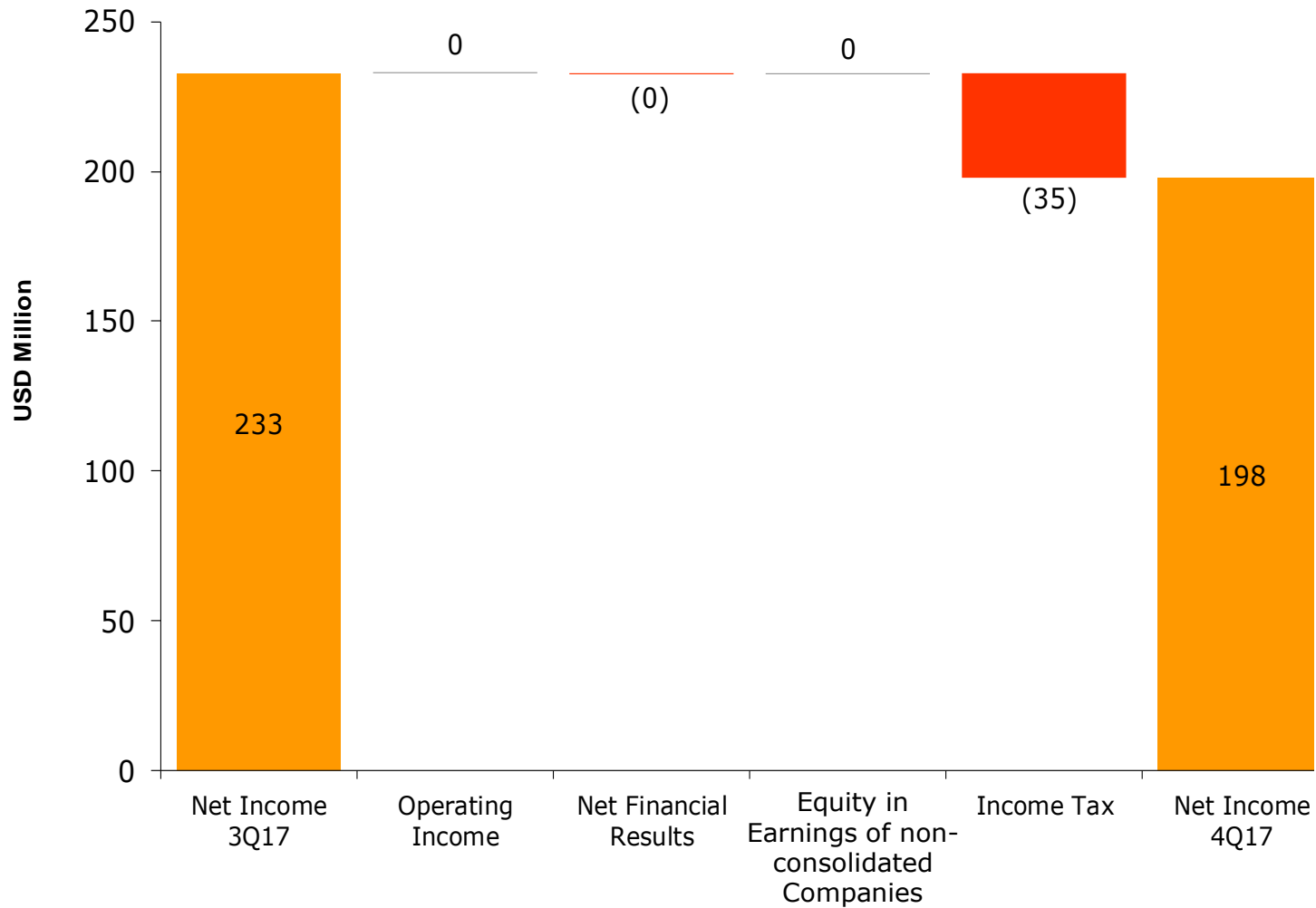






# 4Q17 Results

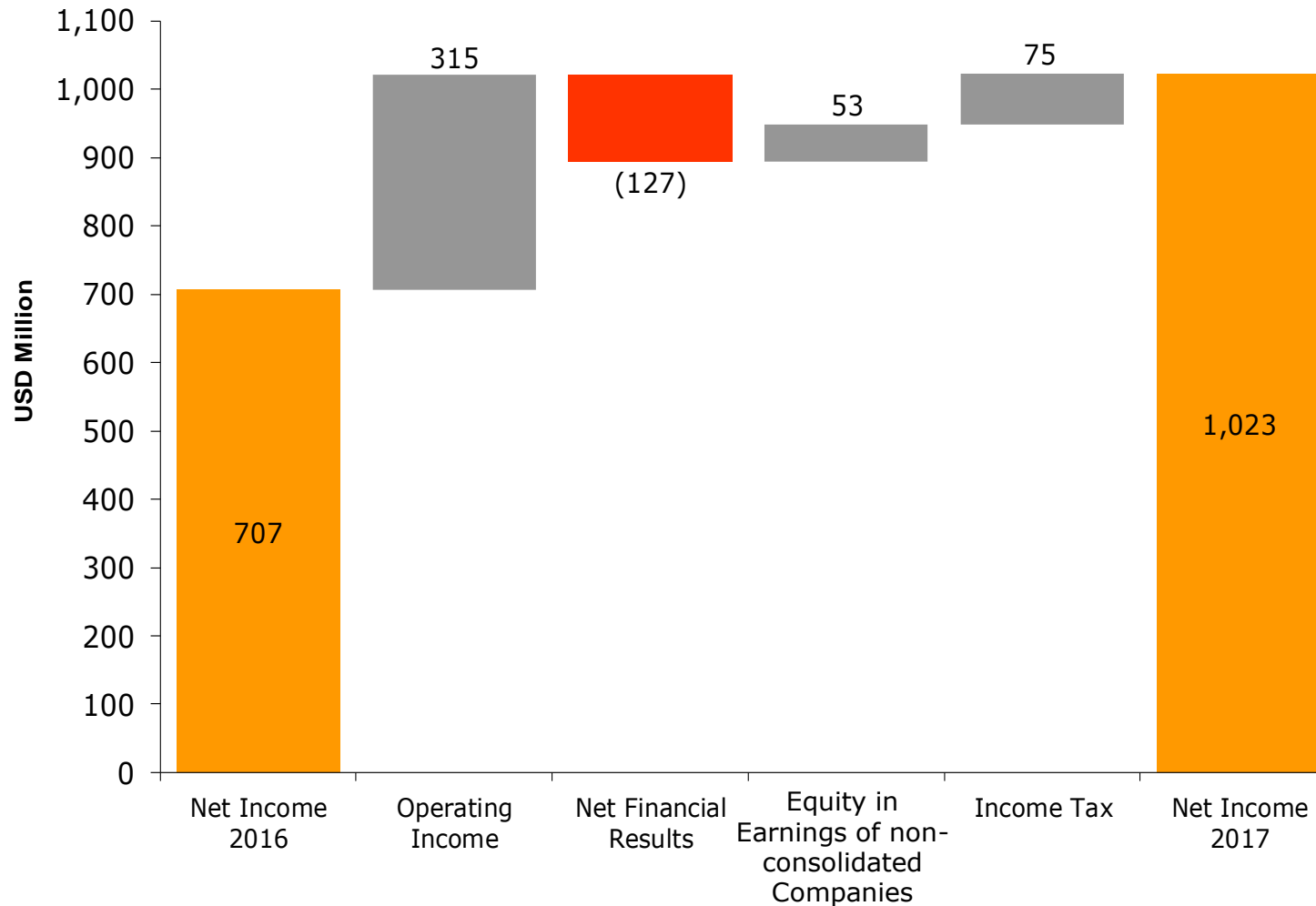
## Net Results





# Full Year 2017 Results

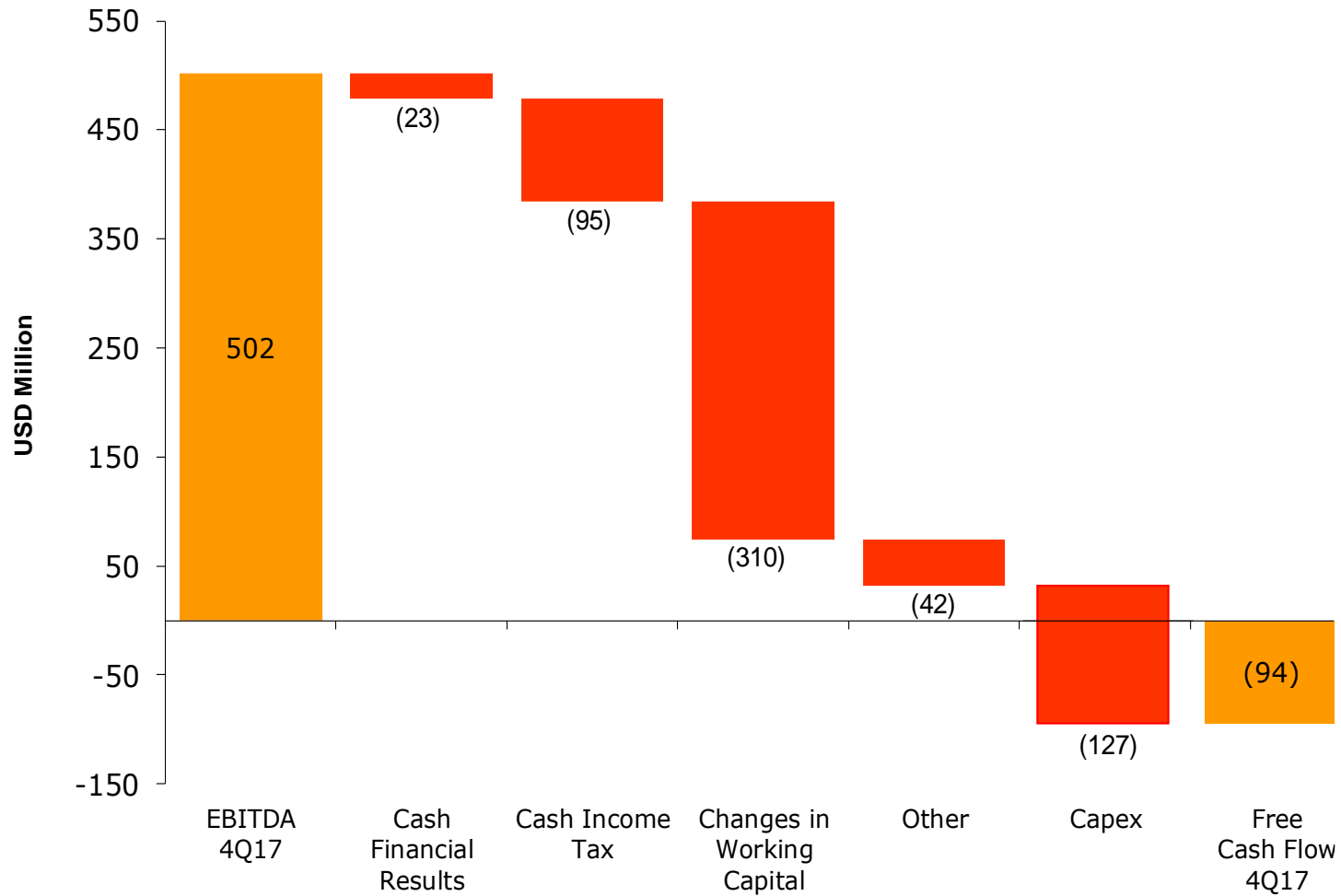
## Net Results





# 4Q17 Results

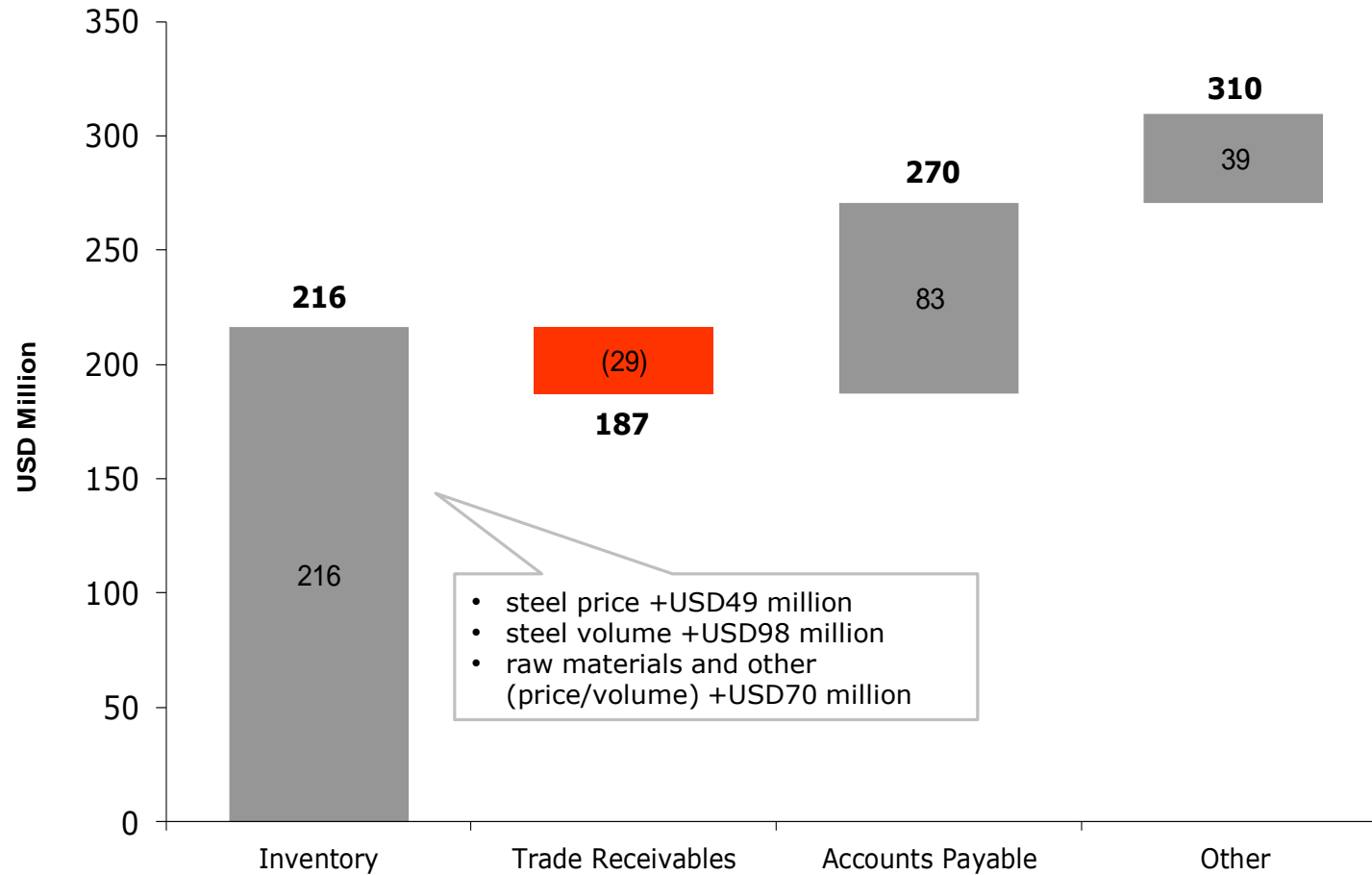
## Free Cash Flow





# 4Q17 Results

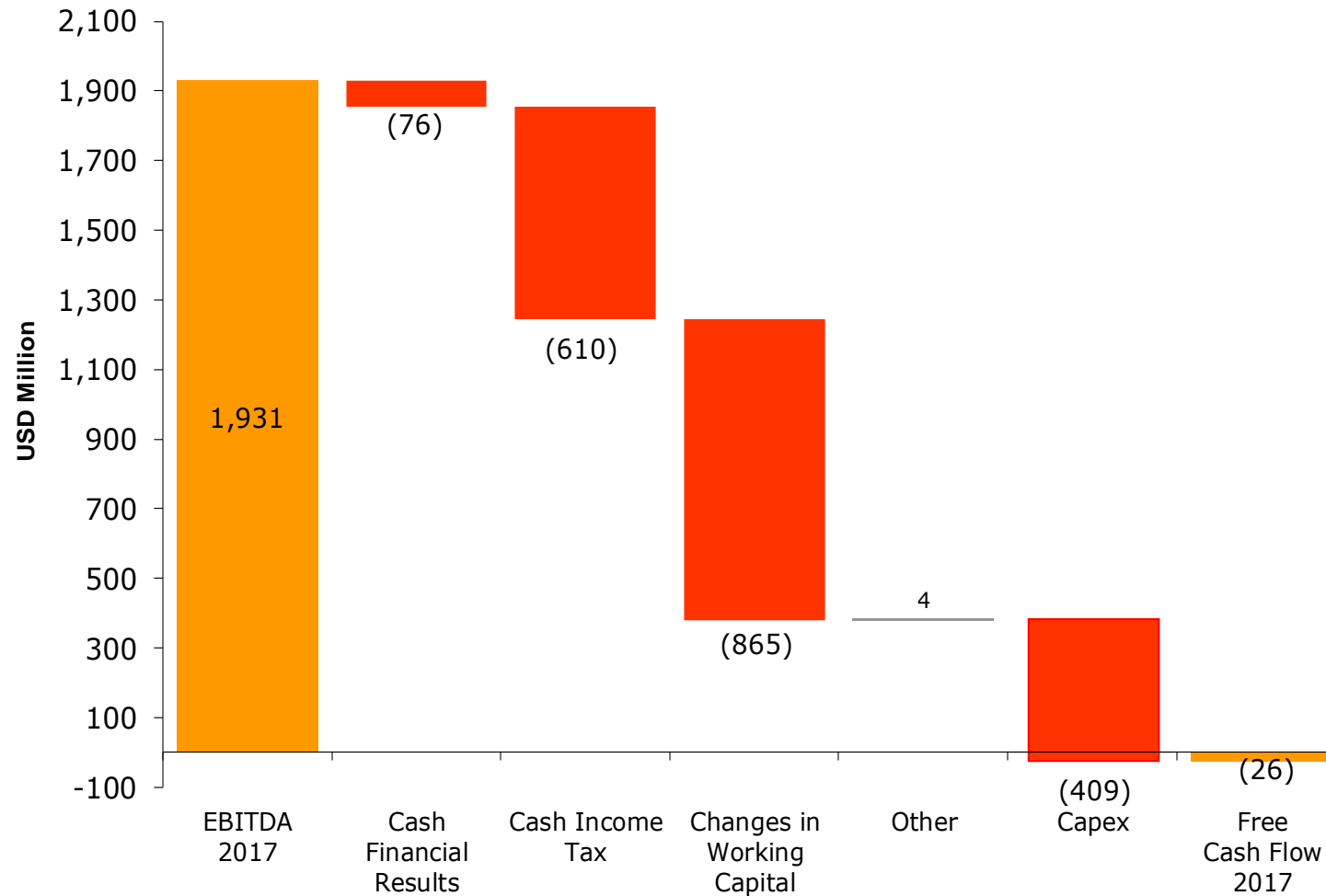
## Change in Working Capital





# Full Year 2017 Results

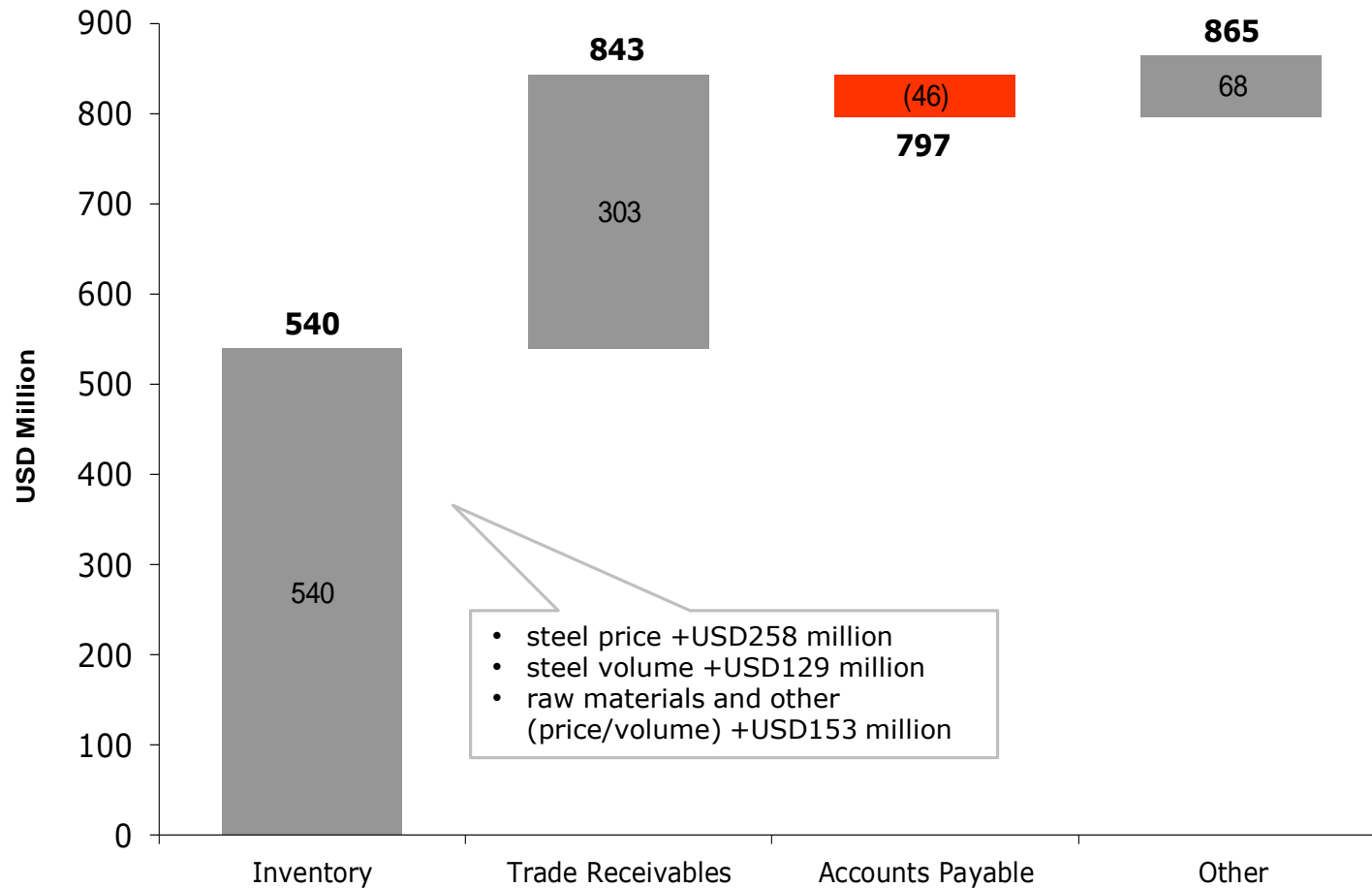
## Free Cash Flow





# Full Year 2017 Results

## Change in Working Capital

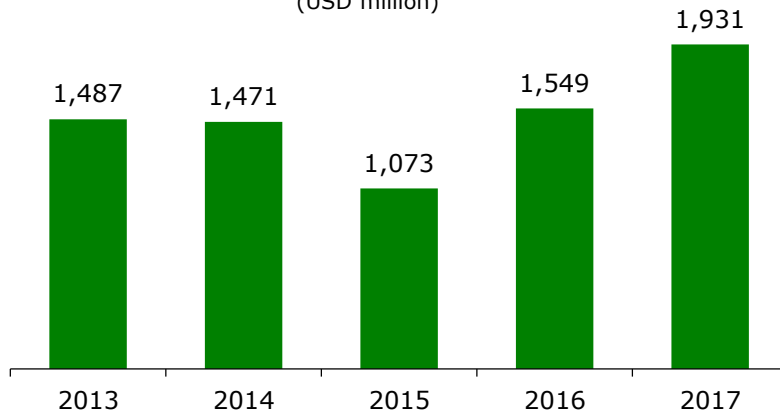




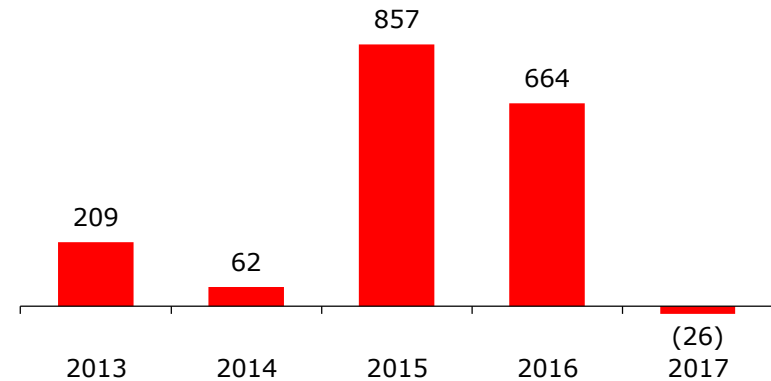
# Full Year 2017 Results

## Five-Year Overview

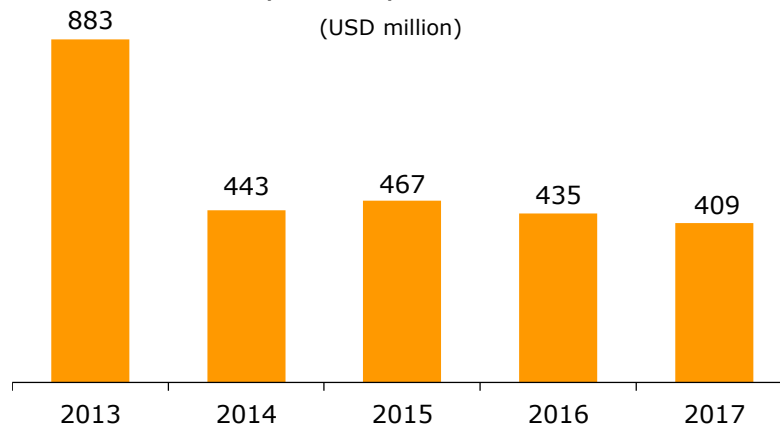
**EBITDA**  
(USD million)



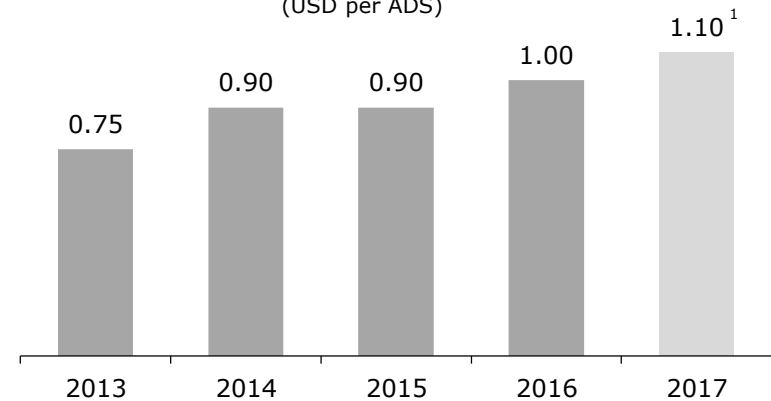
**Free Cash Flow**  
(USD million)



**Capital Expenditures**  
(USD million)



**Annual Dividends**  
(USD per ADS)



<sup>1</sup> Dividend subject to shareholder's approval on May 2, 2018.

